

A message from the ASU Qantas EBA 10 National Negotiating Team

On 6 and 7 February 2013 almost 80 ASU Qantas Group Delegates from across Australia met to discuss our Union's strategy for the forthcoming Qantas EBA 10 campaign. Over two days your delegates considered survey results, talked tactics, put together a draft claim for members' consideration and also elected your ASU Qantas EBA 10 National Negotiating Team.

In this publication we take the opportunity to introduce ourselves to ASU members. There are a number of new faces in our team for EBA 10 as well as others who have worked on previous National Negotiating Teams. Each team member may come from a different background, location or experience but all are committed to working closely with ASU members and delegates to achieve the best outcome possible.

We are full timers, part timers and job sharers all with firsthand knowledge of what it means to work in the Qantas Group. We know that Qantas staff are the reason passengers can fly.

In negotiations we will also be assisted by ASU officials from the state and national level with bargaining experience across both the airline and other industries. We are representative, we are resourced and we are ready to negotiate.

We will continue to get ongoing feedback from ASU members, and we are committed to holding regular report back meetings and providing up to date information through bulletins, the campaign website and on Twitter. We can also be contacted at work or via email: airlines@asu.asn.au

We are all excited about this new campaign and look forward to working with you.





Anna-Maria Saglimbeni

Worked at Qantas: 5 years
Position: Customer Services Agent, Sydney Domestic Terminal
Why did you get involved in the National Negotiating Team?
To ensure there is a fair outcome for staff and the company.



Cam Murray

Worked at Qantas: 19 years
Position: Customer Service Officer, Adelaide International Airport
What do you want to change at Qantas? I want management to change
their perspective on how this company can make money and at
whose expense.



Craig Melchior

Worked at Qantas: 33 years
Position: Freight Operations Agent, Brisbane International Freight
Why do you like working at Qantas? Qantas has a proud history, is a
great airline and has staff that really care.



Chris Turnbull

Worked at Qantas: 12 years
Position: Stock Investigations Clerk Sydney/SDC Mascot, NSW

Why do you like working at Qantas? Working and travelling with such a safe iconic brand makes me feel great. Also knowing we all played a role in connecting families around the world is a positive for all of us.



Denis Leetham

Worked at Qantas: 14 years
Position: Service Desk Operator and Relieving Customer Service Coordinator
What would you like to change at Qantas? The one change I would like
to see at Qantas is the perception of Senior Management and
Qantas Board of us. We are the people who bring our customers

to see at Qantas is the perception of Senior Management and Qantas Board of us. We are the people who bring our customers back to Qantas and are the reason that they fly with us. What a huge contribution that is to Qantas success and it should be seriously considered during these negotiations



Diane Horafios

Worked at Qantas: 25 years

Position: Customer Service Agent, Sydney International Airport
What outcome do you want from these negotiations? Qantas needs to
respect and value their employees and we should be
rewarded with a fair and equitable outcome in their
EBA.



Erika Gellert

Worked at Qantas: 26 years Position: Support Analyst, Sydney

What are the major issues at your workplace? Inconsistency, both in job opportunities and benefits.







Gino Boccalatte

Worked at Qantas: 32 years

Position: Customer Service Agent, Brisbane Airport

Why did you get involved in the National Negotiating Team? To make a

difference.



Kevin Bowd

Worked at Qantas: 12 years (and at Ansett for four years before that)

Position: Telephone Sales Consultant, Hobart Telesales

What outcome do you want from these negotiations? A recognition that we are where the rubber meets the tarmac. We field the complaints, we deal with the angry customers over the phone or face to face at the airport, we find the solutions to the problems. We are available 24 hours a day.



Laura Sharp

Worked at Qantas: 30 years

Position: Freight Operations Agent, Sydney Freight Terminal

What outcome do you want from these negotiations? I want to ensure all our

hard earned conditions are not lost.



Mark Patteson

Worked at Qantas: 16 years

Position: International Sales Consultant, QBT Sydney

Why did you get involved in the negotiating team? To give our members at QBT a voice in the EBA negotiations and know that I am in there

fighting for them with Qantas.



Maria Clegg

Worked at Qantas: 6 years temp and 8 years permanent

Position: Clerk Freight, APC4 NSW

What outcomes do you want from these negotiations? Improve the conditions and pay rise, job security, redundancy and to represent the admin staff.



Michaela Moller

Worked at Qantas: 19 years

Position: Qantas Club Agent, Cairns Domestic Lounge

What outcomes do you want from these negotiations? Securing all the Terms/Benefits we already have in EBA9 and enhancing/adding

clauses that are important to ASU members.



Paul Jazevski

Worked at Qantas: 13 and a half years Position: Telesales Consultant, Brisbane

What are the major issues at your workplace? Job security especially

after the Emirates merger.



Roger Menzies

Worked at Qantas: 15 years

Position: Telephone Sales Consultant-Premium, Melbourne

Why did you get involved with the negotiating team? An opportunity to further represent union members and co-workers and learn more about how Qantas Management operates during the bargaining process.



Steve Harris

Worked at Qantas: 5 years

Position: Customer Service Agent, Perth Airport

What are the major issues at your workplace? ROSTERING!!!!



Trish Delaney

Worked at Qantas: 28 years Position: Load Control Officer QCE/7, Sydney

What outcome do you want from these negotiations? Decent pay increase, increased superannuation, greater work/like balance.



Yervant Wazir

Worked at Qantas: 10 years Position: Senior Aircrew Scheduler, Sydney

Why did you get involved with the National Negotiating Team? The negotiations are a fantastic opportunity to provide some input that creates an overall benefit to the organisation and its employees.



Yogesh Madhu

Worked at Qantas: 9 years Position: Section Leader at Qantas Catering Mascot

What outcome do you want from these negotiations? To achieve a fair outcome which will secure a better working terms and conditions for all our members.



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ASU Assistant National Secretary Linda White LLB B.Comm (Melb) is coordinating the ASU's bargaining effort for Qantas EBA 10. Linda is a qualified solicitor and has been involved in past rounds of Qantas enterprise bargaining (EBAs 4 to 9) and in EBAs for VA, JQ, SQ, EK, United, Malaysia and a range of other companies like Toll Dnata and Menzies.



